



From the Desk of the COO

Greetings to all from MAHTEC. The only one of its kind training provider is slowly but surely expanding its network to beyond the borders of Malaysia. Enquiries have started to come in from abroad and I am confident that it is only a matter of time before MAHTEC would be exporting its trainers to other countries to deliver training programmes. As expected the past 2 months have been as exciting as ever with once again excellent response from the industry. We facilitated the first programme for 2008 in Penang, through the Chapter and new Chairman MARCO G. BATTISTOTTI and the program was oversubscribed. We are planning to offer programs in other States as well in the coming months through the various Chapters and we look forward to industry support. On a related note I have also represented MAH/MAHTEC at two very important forums that were organized by the Ministry of Tourism on Training Needs and Ministry of Higher Education on the Future of the Hospitality Industry where I presented a paper. These forums created more awareness for MAHTEC based on these forums we hope that MAHTEC trainers would be invited to provide training for the Community Colleges that offer Hospitality Courses.

As we continue to expand, so does our staff strength at MAHTEC. We have two new staff that joined us in April. Rozalin, our Accounts officer will now be handling all financial matters of MAHTEC and Siti, a Trainee from MSU who is undergoing her internship with us for 3 months.

We will be offering the Certified Hotel Administrator (CHA) from June 23-27 and this has been closed with yet again an encouraging response.

As we strive to provide training to as many individuals as possible, we look forward to your continuous support.

Thank you

With warm regards

Best Wishes

Reginald T Pereira

Chief Operating Officer



News Update



Optimizing Revenue Through Effective Hotel Revenue Management



It was a sheer delight for hoteliers up in the northern region of the Peninsular when MAHTEC decided to conduct the Optimizing Revenue Through Effective Hotel Revenue Management training in Penang.

The training held within the conducive vicinity of the G Hotel had attracted 28 hoteliers with diverse background from Hotels around the island. Conducted by Jonathan Low, the renowned hospitality-trainer looks forward to disseminate his knowledge to the eager audience during the 2-day session.

The idea of MAHTEC to initiate more training at the northern region is simply exalting news for the industry players based on this part of the country.



NEW STAFFS @ MAHTEC



Siti Sahara Salimon is a student who has just completed a Bachelor in Hospitality Management & Tourism (Hons) from Management & Science University (MSU). She will be attached as an intern for 3 months. Siti is being trained by MAHTEC on a variety of areas which would benefit her in order to gain experience for her future and also putting into practice her academic qualifications.. This exercise is essential to make her excel to adapt to the real world in the future.



Rozalin Bokari has joined Mahtec as as an Accounts Officer. His previous experiences included Civil Services, Logistics and Engineering as well as Manufacturing. Rozalin will be handling all financial matters for Mahtec.

His email address is accounts@hotels.org.my

Thumbnails



Reginald T Pereira attended a Tourism Training Needs Workshop organized by (MOTOUR), 17 April 2008



YB. Dato' Sri Azalina Dato' Othman Said visited Wisma MAH in conjunction with her appointment as Minister of Tourism.



Optimizing Revenue Through Effective Hotel Revenue Management by Jonathan Low facilitated for Sime Darby

TRAINING

2 MONTHS TRAINING SCHEDULE

May

- 5-8 Cert. Sales & Marketing (DHM 13th intake students)
- 12-13 Housekeeping Supervisory Management
- 21-22 The Unorthodox Sales Professional (USP) programme
- 26-29 Cert. in Food & Beverage Management (DHM 14th intake students)

June

- 3-4 Upselling to Improve Sales
- 9-12 Cert. in Tourism Psychology (DHM 13th intake students)
- 16-19 Cert. In Sales & Marketing (DHM 14th intake)
- 23-24 Supervisory Skills Development (Penang)
- 23-27 Certified Hospitality Administrators (CHA),
The Royale Bintang Hotel, KL

**subject to change*

You can also log in to our website at www.hotels.org.my to view more about our training programmes and the trainer's profile.

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